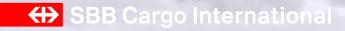


The unspoken costs of rail disruptions: the consequences of Rastatt on the economy and customer confidence Michail Stahlhut, CEO SBB Cargo International AG



Impact of Transport in industrial production

162 Trains/davarage utilisastion of RALP51 daysstandstill30%Rail Utilisation during Rastatt65/35Transportsplit comb./konven630 net-t/train

60%

Transportsplit comb./ko 630 net-t/train of haulage is used in NON-Rail industries



Impact of Transport in industrial production

How to measure?

KPI = gross value added

Rastatt: never again - 07 th December 2017

2000



gross value-added

5.94 TRILL €/a along RALP States 2016

Rastatt: never again - 07 th December 2017



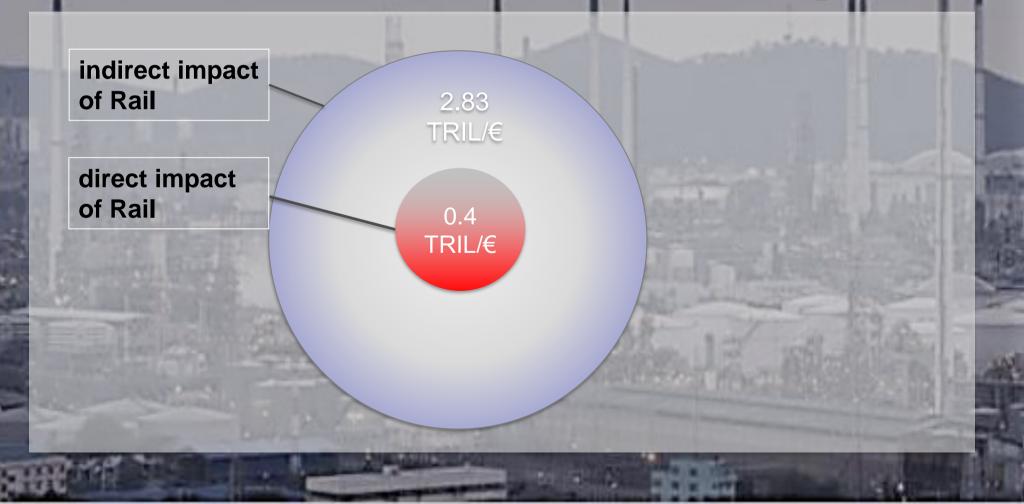
gross value-added

2.83 TRILL €/a Germany 2016

Rastatt: never again - 07 th December 2017

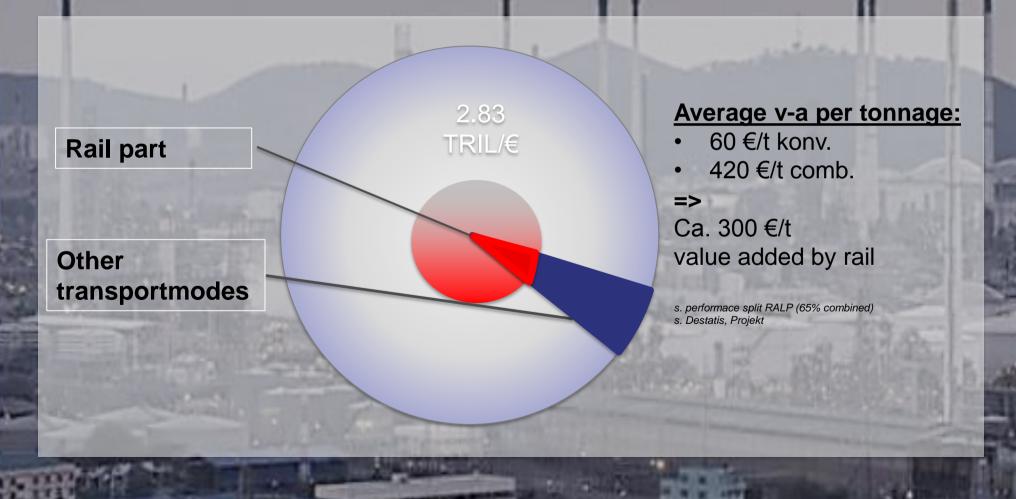


3% part of gross valueadded is over all transport



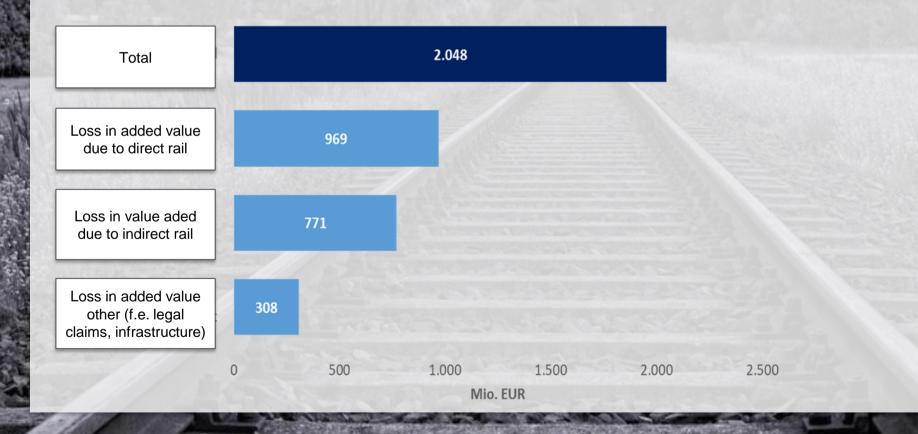


3% part of gross valueadded is transport





Calculation of total impact: 2 BIL €





MUST HAVE - Areas of change

ORGANISATION

RULES & PRINZIPLES

Strategy

- Steering transport flow
- Do we really need 2 Corridors (NSM, RALP)?

Safeguarded Capacity

No national harriers

More intern. Infra
Operations

Disruptions

Clear responsibility

Contingencyinput after 1h

- Bonus Malus system the minimizes traffic disruptions >4h
- Risk management in place for new techniques

Planning

- consistent planning from departure to arrival with
 standardised parameters (length, height,
 tonnage, speed)
- synchronised construction works!

Interoperability

🕀 SBB Cargo International

tec

Areas of change & output so far

ORGANISATION

RULES & PRINZIPLES

Do we really need 2 Corridors (NSM, RALP)? Need for contingency plans

Operations

manuales (length, height,

More inte

Safeguarded

SE DEC

Idea of contingency-man. after 3 d

consistent standa Improve Interoperability



Outcome at least Contingency Handbook (3d Version)

Aus

No national ha

SBB Cargo International

THE WAY IS OPEN

for a second step and a significant expansion of international freight performance